



The Road to Agricultural Transformation in Africa





AFRICAN DEVELOPMENT BANK GROUP GROUPE DE LA BANQUE AFRICAINE DE DÉVELOPPEMENT





Dr. Akinwumi A. Adesina President African Development Bank



ach year, Africa spends far too much on food imports –
approximately US\$35 billion in 2016. Left unchecked, the
figure is expected to surge to US\$110 billion by 2025.

This is a real paradox, given that more than 60 per cent of Africa's most active population is engaged in agriculture. Africa contains 65% of the world's most arable uncultivated land, and it has an abundance of fresh water supplies.

However, modern technology-driven agriculture that is resilient to climate change, job and wealth creating, and health promoting, is the cornerstone of the continent's transformation.

Our goal at the African Development Bank, is to radically transform Africa's agriculture sector and make the continent selfsufficient in food; and put an end to food insecurity and malnutrition that casts a shadow over our children's futures.

The Bank is actively engaged in supporting the emergence of agricultural clusters and genuine value chains for the dissemination of technologies, better access to water and irrigation, and financial resources. Transforming Africa's agriculture value chains require a paradigm shift in perceptions. For too long, subsistence agriculture has been associated with drudgery, poverty, and suffering. This too must change. At the African Development Bank, we believe in, support, and champion the cause of a new generation of wealth-creating young Africans with the right resources, to help shape the future of Agriculture on the continent.

Being awarded the 2017 World Food Prize has been a great honour. It is my earnest hope that this recognition will primarily help draw global attention to the nutrition and health needs of Africa; the outstanding work of our bank; and open doors for increased donor and investor commitments that accelerate the pace of agricultural development and lift millions out of poverty.

This is my vision. This is my hope. This is our collective destiny.

Today, let us cultivate a new African agriculture that will bear fruits for harvest tomorrow. I am convinced more than ever before that Africa's destiny is to feed the rest of the planet and not the other way around.



eed Africa is an initiative to transform African agriculture into a globally competitive, inclusive and business-oriented sector - one that creates wealth, generates gainful employment, and improves quality of life. The initiative also seeks to scale up existing and successful initiatives across Africa and beyond.

Feed Africa reflects the commitments made under the Comprehensive African Agricultural Development Programme (CAADP), Africa's policy framework for agricultural transformation, wealth creation, food security and nutrition, economic growth and prosperity for all. Feed Africa works closely with a wide range of parties that include national governments, regional economic communities, the private sector, farmers, development partners, research institutions and civil society organisations. With these partners, Feed Africa will fulfil the CAADP goals by helping to:

- End extreme poverty
- Eliminate hunger and malnutrition
- Make Africa a net exporter of agricultural commodities
- Move to the top of key agricultural value chains

The Feed Africa strategy is a forward-looking one. It seeks to ensure that key outcomes beyond the growth of the agricultural sector include food security, and that they support inclusive growth through an increased representation of women and youth. It also targets improved resilience to climate variability and shocks.



¹ The 2003 Maputo Declaration and the 2014 Malabo Declaration articulate the Comprehensive African Agricultural Development Programme commitments.

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Why Agricultural Transformation in Africa'

African economy and, arguably, the African economy and, arguably, the daily lives of the majority of Africans. It accounts for over 51 percent of jobs across the continent.¹ Despite its central role, the agricultural sector represents only a quarter of African GDP due to the low productivity of the sector. For example, Africa's share in global production of cocoa beans is 73 percent. In comparison, its share in ground cocoa is 16 percent. Africa's cereal yields are only 41 percent of the international average. Private sector infrastructure, beyond production, remains relatively under-developed.

The lack of productivity of African agriculture exacts a high human and economic cost. High rates of poverty prevail, especially in major agroecological zones like the sub-humid Guinea Savannah and the semi-arid Sahel regions where more than 50 percent of people live on less than US\$1.25 per day. More than 223 million people are under-nourished in Africa.² Low productivity also makes African agriculture uncompetitive. If nothing is done, the population under extreme poverty will rise from the 2015 figure of 420 million to 550 million by 2025.

Security of land tenure and good governance remain major challenges across the continent. Most African countries have basic land tenure laws that are incomplete and poorly enforced, deterring private investment. Although, women remain the primary users of agricultural land in most African communities, their access to land is, on average, less than half that of men. Climate change and variability trends increasingly make the need for transformation more urgent. Africa is already disproportionately affected by the impacts of climate change because of its over-dependence on the rain-fed agriculture sector. African farmlands and rangelands are becoming more and more degraded, and this is causing farmers to face declining yields.

Falling commodity prices for a broad range of natural resources are making it increasingly necessary for African nations to diversify their exports and reduce current account deficits. Increased food demand and changing consumption habits driven by demographic factors like population growth and urbanisation are leading to rapidly rising net food imports. These food imports are expected to grow from the US\$35 billion that they stood at in 2015 to over US\$110 billion by 2025.

Rising imports are indicative of a broader opportunity to transform agriculture as a business. The scale of agricultural commodity imports that can be produced locally demonstrates that demand exists, if a vibrant private agribusiness sector in Africa can be stimulated to service it. These food imports represent a diverse set of markets, both in key primary commodities as well as processed goods and agro-allied industries worth more than US\$100 billion in revenue per annum. They deliver food security, create employment, and produce broad-based economic growth.

² AGRA, 'Africa Agriculture Status Report,' 2013.

³ FAO, IFAD and WFP. 2015. The State of Food Insecurity in the World 2015. Meeting the 2015 international hunger targets: taking stock of uneven progress

Agriculture remains a major source of income in Africa. However, untapped potential has resulted in persistent poverty and deteriorating food security





Relatively low productivity

Average yields across Africa versus best practice Tonnes/(hectares or animals) 2013







Resulting in widespread poverty across major agro-ecological zones in Africa







Rapidly rising imports and poor performance in exports



160

The Vision of Agricultural Transformation

frican agricultural transformation can substantially improve the quality of life of Africans and support economic growth. The conditions for transformation are beginning to materialise in a number of African countries. Liberalisation of input markets, expansion of innovative agricultural finance, and land policy reform have allowed significant advances to be made across Africa. This has led to pockets of transformation across the continent. Examples include:

- Horticulture in Kenya and floriculture in Ethiopia.
- Rwanda's rapid and material reduction in the level of malnutrition.
- Nigeria's large-scale registration of farmers onto an electronic-wallet system to facilitate fertiliser subsidy payments.
- Senegal's transformation of its rice sector.
- Tunisia's transformation over the past five

years into the foremost global exporter of olive oil, with an average output of 115,000 tons per year.

These are concrete examples of transformation in Africa. They point the way for larger-scale shifts in African agriculture. Successful transformations are business-led, and involve the creation of three simultaneous conditions:

- A large-scale dissemination of productivityincreasing technology and inputs, plus input and capital intensity.
- The development of input and output markets, structures and incentives that allow for the full realisation of increased production.
- A well-functioning, vibrant and competitive private sector that can manage and allocate skills and capital to scale emergent success, and drive long-term sustainable agribusiness growth.

Kenya: Exporting horticulture out of Africa

Total horticulture exports billion KSH



Ethiopia: Exporting floriculture out of Africa

Total floriculture exports million USD

Prevision

<1

2001



550

2016

Total farmers registered

Nigeria: Scale farmer registration and input distribution



million users



- Strong foreign investor and partner support developing and driving the industry
- · Contract farming model used to assure consistent supply

Success factors

- · Political will to support smallholder farmer development
- Ethiopian Horticulture Producers and Exporters (EHPEA) actively managing the sector

+549

178

2010

13

2005

345

2013

- Strong Government support in (1) infrastructure and logistics, (2) access to land, (3) provision of long-term credit and (4) attracting domestic and foreign investors
- · Strong political will and government support to transform the input supply system
- Use of public funds to leverage private-sector invest⁻ ment (i.e. agro-dealers networks)
- Leverage mobile technology to achieve scale and provide nationwide access



Sources: Kenya National Bureau of Statistics; World Bank "Exporting Out of Africa – Kenya's Horticulture Success Story" 2004; GRIPS "Global Value Chains and Market Formation Process in Emerging Export Activity: Evidence from Ethiopian Flower Industry" 2010; Observatory of Economic Complexity; Market Insider "Ethiopia cut flower industry's success story" 2015; Development (FMARD) Nigeria; The economist "If only Nigeria could revamp its Grow-Africa "Fertilizer Subsidy Reform Revives Nigeria Agriculture"; Federal Ministry of Agriculture and Rural farms" 2013; Dalberg analysis

The Feed Africa Response

Dakar High-Level Conference

n October 2015, the African Development Bank in association with the African Union Commission, the United Nations Economic Commission for Africa, and the Government of Senegal, organised a high-level ministerial conference in Dakar. Its subject was: "Feed Africa: An Action Plan for African Agricultural Transformation." The conference objective was to map out how to unlock Africa's agricultural potential and diversify its economies in keeping with the goals of the Comprehensive African Agricultural Development Programme.

Over 600 participants attended the conference, including African finance, planning and economy ministers and ministers of agriculture and rural development, selected ministers of industry and trade, as well as central bank governors. Other participants included professionals from research institutes, academia and investment agencies, representatives from civil society organisations, and experts from across the continent and beyond.

Feed Africa builds on the commitments that participants made at this event, as well as on prior commitments and existing activities.

The African Development Bank and its partners are pursuing an agenda to transform a selection of key agricultural commodities and agroecological zones. Achieving Feed Africa's goals will involve strengthening a broad range of value chains. In the short and medium term, however, resources will be focused on selected agricultural value chains and related agroecological zones. The prioritisation of these agricultural value chains and agro-ecological zones is based on the following set of criteria: future demand; competitive advantage; scope for transformation uplift; potential to nourish Africa; and existing focus.

Dramatic increases in production & productivity

Large-scale dissemination of productivity - increasing technology, inputs and capital Simultaneous creation of market structures to realize the value of increased production though the development of input and output markets structures / governance, and incentives Mobilization of a well-funded private sector capable of scaling emergent agribusines successes and driving long-term sustainable agribusiness growth

Public sector as an enabler to kick-start the process, shepherd it to scale, and create enabling environment assets and conditions that enable private sector-led transformation In particular, the Feed Africa strategy will take a commodity focused and integrated approach simultaneously addressing multiple bottlenecks across entire prioritized agricultural commodity value chains and within related agro-ecological zones



L to R: Agnes KALIBATA, President, AGRA; Tony ELUMELU, CEO, Heirs Holding; Rhoda-Peace TUMUSIIME, Commissioner for Rural Economy and Agriculture, African Union; Akinwumi A. ADESINA, President, African Development Bank, Macky SALL, President of the Republic of Senegal; Augustin MATATA PONYO MAPON, Prime Minister of the Democratic Republic of Congo; Abdalla HAMDOK, Deputy Executive Secretary, ECA; Sidi Ould TAH, Director General, Arab Bank for Economic Development in Africa Source: African Development Bank

Feed Africa: An Action Plan for African Agricultural Transformation, October 2015



Prioritization criteria



Future demand

Likely future African demand, taking into account changing consumption habits and needs



Competitive advantage Basis to effectively compete with imported products and / or in export markets



Scope for transformational uplift

Potential to drive massive increases in productivity activity, given current endowments & assets versus feasible targets Potential to nourish Africa Preference for products that can (as a portfolio) offer broad-based nutrition

value, not just

calories



Existing focus

Alignment with existing priority commodities such as those identified by AU/NEPAD, rather than establish new ones

Fulfilling Agricultural Transformation in Africa

Fulfilling Africa's potential for transformation in the priority commodity value chains and agroecological zones requires different types of support to catalyse investment. Overall, there are seven vital sets of transformation enablers. These seven enabling actions and their components are the following:

#1 Massively Increase Productivity

- Agriculture technology dissemination (Flagship programme: Technologies for African Agricultural Transformation)
- Inputs finance and inputs systems development
- Agricultural mechanisation

#2 Boost value addition

- Post-Harvest Loss (PHL) Prevention
- Agro-Processing Zones, Clusters, and Corridors

#3 Increase investments in hard and soft Infrastructure

- Infrastructure development and coordination
- Farmer e-registration

#4 Expand Agricultural Financing

- Private investment and commercial bank lending for agriculture (Flagship programme: Risk-sharing facility)
- Non-bank small and medium enterprise finance and capacity-building

#5 Enhance Agribusiness Environments

Policy Reform: (1) land tenure, (2) input subsidies, (3) incentives for local production and processing, (4) financial sector deepening, and (5) regional integration and trade.

#6 Increase Inclusivity, Sustainability and Nutrition

- Climate resilience funding and climate-smart agriculture practices
- Women-owned agriculture and agribusiness enterprises
- Youth employment in agribusiness (Flagship programme: ENABLE Youth)
- Food security and prevention of malnutrition

#7 Coordinate Partnerships to drive transformation

• Partnership among key actors from the public and private sectors, and development actors



What will it take for this approach to work on the ground?

- Scaling and leveraging what is already working - Feed Africa initiatives are either universally proven to deliver results, or involve scaling up and replicating promising pilots.
- Ensuring that sufficient skills and capabilities exist for follow-through - Appropriate skills and capabilities, as well as fundamental availability of resources, will be required for follow-through.
- Sufficient targeting The African Development Bank intends to increase the scale of its

funding to agriculture. It will direct those financial resources to a series of commodities and agro-ecological zones. Doing so will help the African Development Bank drive multicountry value chains through extensive commodity and agro-industry expertise.

 Candour about the importance of political will - Transformation will involve substantial reform. It will, therefore, require a high degree of political priority, coordination across ministries, and the willingness to push through business and developmental interests.

Agricultural Transformation: Counting the Costs and Delivering the Benefits

ransforming the commodity value chains and agro-ecological zones will open up markets worth **US\$85 billion** per annum by 2025. This will make substantial impact towards realising Sustainable Development Goals on poverty reduction and ending hunger, in keeping with SDGs 1 and 2.

The total cost of transformation for the priority commodities and agro-ecological zones in the strategy is between **US\$315 billon** and **US\$400 billion** over 10 years. This is equivalent to US\$31.5 billion to US\$40 billion per year. This level of investment by far exceeds resources currently available from the public sector. There are sufficient resources within Africa and through potential partners to achieve this ambition.

Feed Africa will require an Africa-wide agenda that combines the resources of a broad set of public and private sector actors. Therefore, coordination and partnership as well as the development of innovative financial instruments to incentivise this partnership are essential to achieve transformation. The possible sources of financing for this transformation include but are not limited to the following:

- African governments in 2014 spent approximately US\$12 billion on agriculture. Although meeting the Malabo commitments of allocating 10 percent of public budgets to agriculture has not materialised, a notable increase of government investment is still imperative, especially for country-level ownership.
- Multilateral and bilateral donors, international finance institutions, foundations and nongovernmental organisations taken together spent about US\$3.8 billion on agriculture in Africa in 2014. The African Development Bank intends to raise its average annual investments in agriculture.
- Private sector and institutional capital will be a critical source of financing. Leveraging commercial bank balance sheets and innovative finance mechanisms will be explored as potential options.
- Foreign Direct Investment (FDI) in agriculture and agribusiness in Africa was worth US\$10

billion in 2014. Creating the appropriate conditions for agribusiness growth, and aligning existing investment strategies of the private sector to the goals of transformation should increase the attractiveness and flows of FDI into the African agribusiness sector.

• The importance of ensuring the development of sustainable, resilient and climatesmart agriculture is closely aligned with realising the ambitions agreed in COP 21,² and associated climate finance commitments. These represent additional and material sources of funding for key parts of agricultural transformation, especially sustainable intensification of commodity production, and sustainable natural resource management.



Notes: (1) Market is valued at import parity prices, which can be taken as a proxy for the wholesale market value of these products; (2) Additional focus areas for future consideration post first 5 years of execution of the transformation strategy; (3) involves application of high-productivity horticulture methods to substantially increase Africa's share of horticulture export markets. Source: CGIAR; FAOstat; Dalberg analysis

⁴ The 2015 United Nations Climate Change Conference ('Conference of the Parties') in Paris.

The Role of the African Development Bank

The African Development Bank has considerable experience in supporting African countries in the agricultural sector. Therefore, the African Development Bank will play a pivotal and catalytic role in the delivery of the Feed Africa agenda. The Bank will use its unique role and previous experience as a key investor for, convener of, and advisor to African nations and institutions to coordinate and amplify fragmented efforts across the continent. Specifically, the African Development Bank will work in conjunction with its partners to orchestrate, design and take to scale existing and successful transformation initiatives.



Partnerships for Transformation

Coordination among the different stakeholders and partners is key to the delivery of the transformation agenda. Feed Africa will strengthen already existing platforms that involve alignment around specific and targeted value-chain transformation agendas by:









Comprehensive African Agriculture Development Programme

Commitments and Goals by African Heads of State and Government in 2014 Malabo, Equatorial Guinea

1 Recommitment to the principles and values of the Comprehensive African Agricultural Development Programme process

2 Recommitment to enhance investment finance in agriculture

- Uphold 10 percent public spending target
- Operationalise the African Investment Bank

3 Commitment to ending hunger by 2025

- At least double productivity (focusing on inputs, irrigation, mechanisation)
- Reduce post-harvest losses at least by half
- Nutrition: reduce underweight to 5 percent and stunting to 10 percent
- 4 Commitment to halving poverty, by 2025, through inclusive agricultural growth and transformation
 - Sustain annual sector growth in agricultural GDP of at least 6 percent
 - Establish and/or strengthen inclusive public-private partnerships for at least five priority agricultural commodity value chains, with strong linkage to small-holder agriculture
 - Create job opportunities for at least 30 percent of the youth in agricultural value chains
 - · Preferential entry and participation by women and youth in gainful and attractive agribusiness

5 Commitment to boosting intra-African trade in agricultural commodities and services

- Triple intra-Africa trade in agricultural commodities and services
- Fast track continental free trade area and transition to a continental common external tariff scheme

6 Commitment to enhancing resilience in livelihoods, production systems, climate variability, and other shocks

- Ensure that by 2025, at least 30 percent of farm and pastoral households are resilient to shocks
- Enhance investments for resilience building initiatives, including social security for rural workers and other vulnerable social groups, as well as for vulnerable ecosystems
- Mainstream resilience and risk management in policies, strategies and investment plans

7 Commitment to mutual accountability to actions and results

• Through the Comprehensive African Agricultural Development Programme Result Framework – conduct a biennial agricultural review process and results

AFRICAN DEVELOPMENT BANK GROUP

Communication and External Relations Department Rue Joseph Anoma 01 BP 1387 Abidjan 01 (Côte d'Ivoire)

Tel.: +225 20 26 44 44 • Fax: +225 20 21 31 00 Web: www.afdb.org

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Industrialise Africa Industrialiser l'Afrique Integrate Africa Intégrer l'Afrique



Improve the quality of life for the people of Africa Améliorer la qualité de vie des populations en Afrique

5

The High 5s Agenda

Five priority actions for the African Development Bank and for Africa. The High 5s Agenda is AfDB's channel for focusing and scaling up its 2013-2022 Ten Year Strategy, to bring about the social and economic transformation of Africa. The High 5s are designed to deliver the twin objectives of the Ten Year Strategy: inclusive growth that is shared by all; and the gradual transition to green growth. The High 5s are: Light up and power Africa; Feed Africa; Industrialise Africa; Integrate Africa; Improve the quality of life for the people of Africa.

Les High 5

Ce sont les cinq grandes priorités de la Banque africaine de développement et de l'Afrique. La BAD en fait un levier pour renforcer et étendre la mise en œuvre de sa stratégie décennale 2013-2022 visant à transformer l'Afrique aux plans social et économique.

Les High 5 poursuivent le double objectif de cette stratégie décennale : une croissance inclusive partagée par tous et une transition progressive vers une croissance verte. Les High 5 déclinent les priorités suivantes : Éclairer l'Afrique et l'alimenter en énergie ; Nourrir l'Afrique ; Industrialiser l'Afrique ; Intégrer l'Afrique ; Améliorer la qualité de vie des Africains.